



# Digital Blow-In Ads

As an increasing number of professionals in animal agribusiness choose to consume their information through digital channels, WATT provides a comprehensive and qualified audience of subscribers who receive their monthly publications via email.

Every WATT agribusiness publication is published digitally and distributed electronically to ensure timely global delivery. Advertisers can supplement their print campaigns to capture the attention of decision-makers through various branding and lead generation programs in the digital editions.



A digital blow-in ad is inserted on the page of your choice into all magazines that are emailed to digital subscribers. The blow-in ad also appears on the digital editions that can be accessed through **www.WATTAgNet.com**.

Based on availability, your digital blow-in ad can be placed on the magazine cover, table of contents or on an article that is pertinent to your company's product or service. We can help you choose the best location to give your brand a lasting impression among a highly qualified audience.

Your ad will remain in that month's digital edition for up to one year as readers search archived issues. The blow-in ad can be linked to any URL on your website. Complete ad statistics, open rates and analysis are provided.

### 2013 RATES & DETAILS

(1) Cost is \$1,250 per issue with one spot available for each month's issue. 320w x 240h, maximum file size of 130k





## eMarketing Programs

Email marketing announcements are customized messages that are emailed to a targeted audience to announce a new product, supplier event, etc. If you want to own the spotlight and send your message to your target market, an email blast is an excellent way to capture the attention of your audience.

eMarketing announcements include a custom layout and assistance with graphic design as needed. We ensure delivery of your message by creating both an HTML and a text-only version of the email (for audience members who cannot view HTML graphics).



Once the eBlast has been deployed and the audience has been give ample time to open the message, you will be provided with complete program statistics, open rates and analysis.

Continuing along its path as one of the major international events in animal husbandry, the goal of Fieravicola 2013 is to present and enhance world excellence in the industry, attracting operators from the most important market segments as it

REGISTER NOW 🖸

### 2013 RATES & DETAILS

has always done.

Contact your WATT sales professional for pricing information. Additional costs may be incurred for graphic design services.





## Videos/Audio Podcasts

Present your company as an unbiased solution provider and industry expert with videos and/or audio podcasts.

Educating the market about your products and services is easy when you repurpose your exisiting videos and audio podcasts into educational content for customers on www.WATTAgNet.com.

## VIDEOS OR AUDIO PODCASTS INCLUDE THE FOLLOWING:

- Hosting of video or podcast on www.WATTAgNet.com
- Sponsored link to video or audio podcast on www.WATTAgNet.com and in appropriate e-Newsletters
- Database of viewer downloads for lead generation

### **2013 RATES & DETAILS**

Contact your WATT sales professional for pricing information.







## Webinars

Influence, engage, and generate leads with a one-hour sole-sponsorship, educational webinar. WATT will create a compelling custom webinar that delivers your educational content, solutions and branding message to a targeted audience.

Audio, video, slide presentation, polling questions and Q&A sessions give attendees an interactive communication experience, much like that of a live event.

# CUSTOM WEBINARS INCLUDE THE FOLLOWING:

- Customized promotional digital marketing campaign (designed and sent out to drive awareness and audience registration)
- Overall content development of online presentation (including PowerPoint slides designed with video or product demo capabilities available)
- Optional live polling questions and post-webinar survey questions available for your market research purposes
- Increased exposure through webinar archive for on-demand viewing by your customers
- Detailed demographic report of all registrants and attendees

#### **2013 RATES & DETAILS**

Rates for a custom webinar range from \$10,000 to \$20,000 each based on length, type of content and frequency. Discounts are also available for print and online advertisers.







## White Papers

White paper programs are a highly effective lead generation and marketing tool. By providing technical information and targeted solutions to pressing technology and product issues, you'll present your company as an unbiased solution provider and industry expert.

This program includes hosting the white paper on www.WATTAgNet.com, plus a text ad on appropriate eNewsletters and targeted sections of www.WATTAgNet.com to drive awareness to the white paper for downloading. A database of user downloads for lead generation is provided each month of the program.

Submit a paper your company has already published, or WATT's Editorial and Content Marketing Teams can help you prepare one.

### 2013 RATES & DETAILS

Rates range between \$1,000 to \$2,500 per month based on length, if you provide content or we write it, and the volume. Discounts are also available for print and online advertisers.





#### > Introduction

With increased concern over food safety it is imperative that the materials used in direct food handling and processing have properties that allow for adequate cleaning and disinfection. Products designed for the conveyance of food protein product such as meat and poultry need to be specifically designed to facilitate cleaning to rid these large surface areas of food residues, greases and oils and to allow for all meat contact surfaces to be disinfected.

Conveyance belts have traditionally been designed in segmented, hinged configurations (modular belts) that allow ease of replacement and maintenance, minimizing downtime. However these modular conveyance belts, due to their hinged design, are difficult to clean and disinfect and if not properly cleaned and disinfected can become a reservoir of microbiological contamination.

Gates Mectrol PosiClean® continuous food-grade belting is designed to be easily cleaned and disinfected. The belting is constructed of urethane that has been reinforced with sealed aramid tension members to minimize stretching which assists in preventing cracking. The belting features sealed edges and is typically welded endless or spliced with stainless steel or plastic lacing to facilitate cleaning and disinfecting. This study was conducted to evaluate microbiologically the cleaning and disinfecting properties of the PosiClean belting material and provide a comparison to the cleaning and disinfecting



PosiClean food grade belting has 43% less surface area than modular, hinged belting



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