



The Right Size 3PL

Whether it's logistics management, TMS and shipper technologies, freight payment services, or multimodal transportation, Sunset offers solutions to best fit your business.

Our commitment to quality and delivering on our five promises are the foundation of our success.



www.SunsetTrans.com • 800-849-6540 • Sales@SunsetTrans.com

ABOUT US

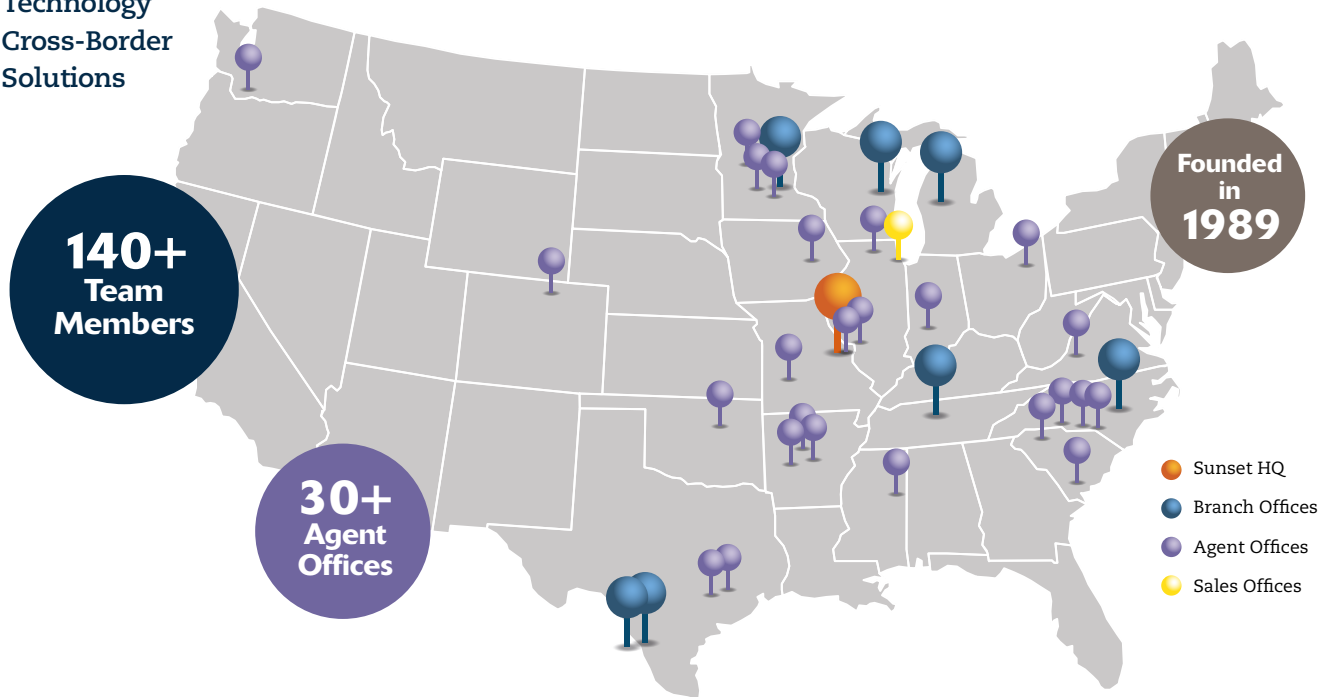
Sunset designs and executes transportation solutions to help our customers improve their supply chains.

Services:

- Logistics Management
- Domestic and International Brokerage
- Expedite
- Freight Audit and Payment
- Shipper Technology
- Cross-Border Solutions

Verticals:

- Animal Feed
- Automotive
- Chemical
- Commercial Construction
- Consumer and Retail Products
- Heavy Equipment
- Manufacturing
- Wholesale Food Processing and Distribution



HOW WE LIVE "THE SUNSET WAY"



Relationships

Our business is about serving customers, carriers and peers; we work hard to earn your confidence and trust.



Responsive

We think proactively and take deliberate steps to exceed expectations.



Accountable

We own our actions and support our decisions with training, experience and sound judgement.



Flexible

We listen to our customers and support their goals. We are an important and agile partner.



Loyal

We are all-in. We are passionate about our work, we are family, and we care about each other.



ABOUT US

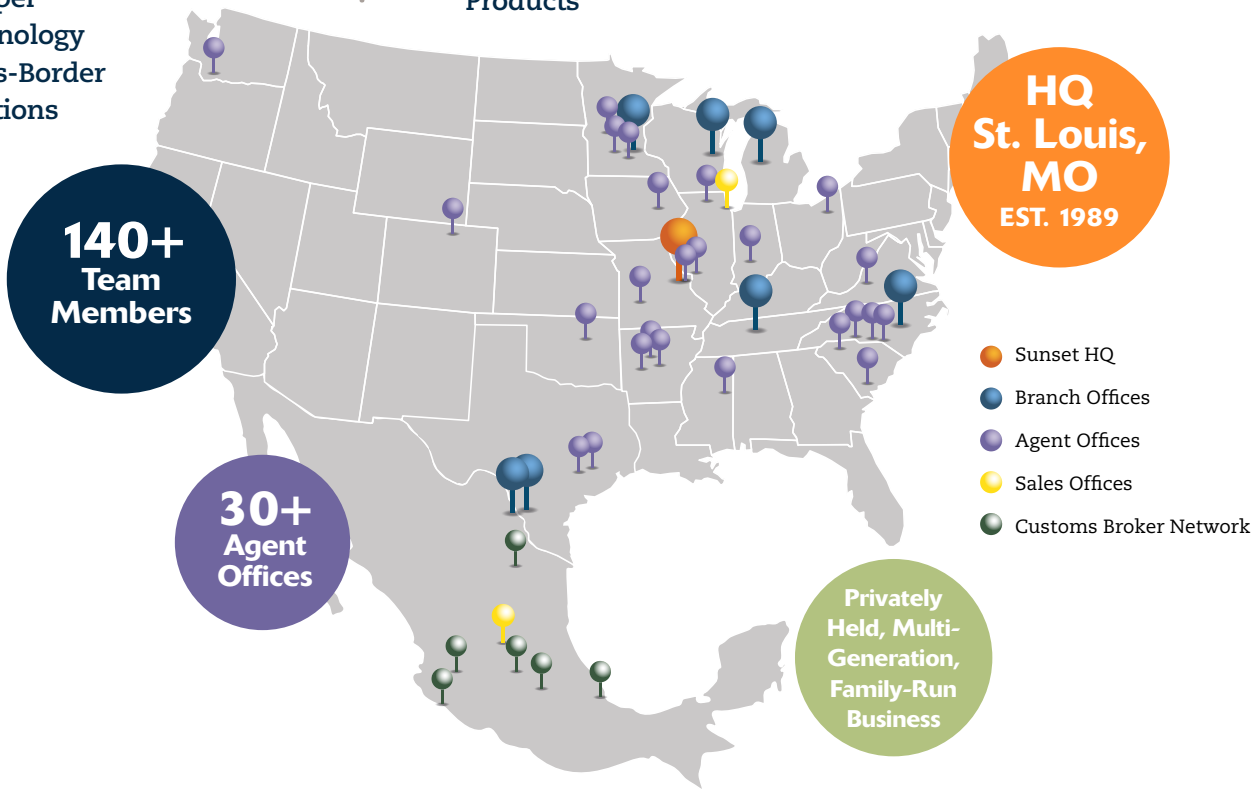
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OUR PROMISES. DELIVERED

Sunset puts customers first -- big or small.

We are proud to uphold our **5 PROMISES** for every customer, every day.

1

Savings

Gain financial and operational cost reductions to maximize your supply chain spend.

Delivering reductions through:

- Low-cost carrier routing and optimization
- Truckload consolidation opportunities
- Vendor compliance and management
- Shipments-in-transit audit process
- Carrier invoice audit and payment
- Bid procurement and carrier rate negotiation
- Load execution



2

Visibility through Technology

Integrate your systems to access crucial shipping data.

Gain visibility through Sunset's transportation software solutions:

- Carrier pricing management; storing and providing access to rates and transit times for shipper ERP integration
- TMS **Freight•LOGIK** for inbound and outbound vendor routing
- Freight audit & payment system **Pay•LOGIK** for all modes, including freight invoice management
- Configurable business intelligence dashboard for transportation data visibility and analysis
- API/EDI solutions for pricing, shipment tendering, shipments status and document imaging



3

Data-Driven Decisions

Convert your past and present shipping data into actionable metrics, enabling objective and quantifiable decision-making.

Make your data work for you through:

- Business intelligence reporting; providing historic, current and predictive insights into business operations.
- Key Performance Indicators (KPIs) and savings tracking
- Industry and customer benchmarking
- Shipper and carrier report cards



4

Continuous Improvement

Join Sunset's culture of continuous improvement; apply over 30 years of progressive best practices for a leaner supply chain.

Create repeatable success using industry and proprietary best practices:

- Develop and refine standard operating procedures (SOPs)
- Carrier qualification and safety compliance
- Industry regulation monitoring and consulting for proactive compliance
- Continuous savings evaluation and implementation



5

Relationships, not Transactions

Do business with a company whose customers are part of the family; built on transparency and partnerships.

Partner with a 3PL invested in your long-term success:

- Culture of community, family and "right-sized" relationships
- One-on-one account management with logistics and carrier experts
- Agility with stability
- Responsive communication



LOGISTICS MANAGEMENT

Take control of your shipping through Sunset's flex-fit philosophy — offering a full spectrum of multimodal transportation solutions and logistics administration.

Get back to mission-critical business knowing your freight is in expert hands.

Sunset will apply supply chain best practices in the following areas:



- in-transit shipment visibility
- bid management and execution
- carrier procurement
- mode and route optimization
- load consolidation and continuous moves
- ship day alignment
- accessorial fee programs
- freight audit and payment
- management of customer and vendor-routed shipments
- visibility through TMS, ERP/API integration
- reporting and KPI compliance

Potential
Cost
Savings

Increased
Visibility

Greater
Efficiency

Continuous
Improvement

Typical savings range
from 6-14%

Challenged to save money and improve service?

Take the first step with Sunset's supply chain analysis:

1 Pay•LOGIK

Ninety (90) days of carrier invoices for all transportation modes and existing carrier contracts are entered into Sunset's proprietary freight audit, analysis, and payment software, **Pay•LOGIK**.

2



Sunset then performs a rate analysis by mode, determining if savings in your freight rates are available, and to ensure carriers are honoring their contracted pricing.

3



Sunset's team of analysts use the information gathered in steps 1-2 as the foundation of a short discovery with Customer personnel. This discovery session uncovers pain points, business needs, and confirms assumptions based on Sunset's findings.

4



After the discovery session, the data and findings are presented back to the Customer, showing the full story their transportation data tells, namely where opportunities exist for improvements.

More Sunset Services



TMS & Shipper
Technology



Domestic
Brokerage



Freight Audit, Payment,
& Reporting Services



International
Logistics



Cross-Border
Solutions

SUNSET
TRANSPORTATION

INBOUND LOGISTICS
TOP 10
3PL PROVIDER
2020

SHIPPER TECHNOLOGY

Even a well-managed supply chain can operate with significant gaps in visibility.

Do you have visibility to every shipment within your network?

Can you access multiple carrier and mode pricing all in one place?

Do you know if your vendors are using the lowest-cost carrier for every shipment?

Bridge those gaps with Sunset's technology solutions that provide access to real-time data, 24-hour tracking and tracing, and financial freight payment analytics.

Follow shipments throughout their life cycle, from quoting to payment:

RATING & ROUTING Easily manage your carrier rates and transit times, allowing smarter carrier selection and predictable shipping behaviors

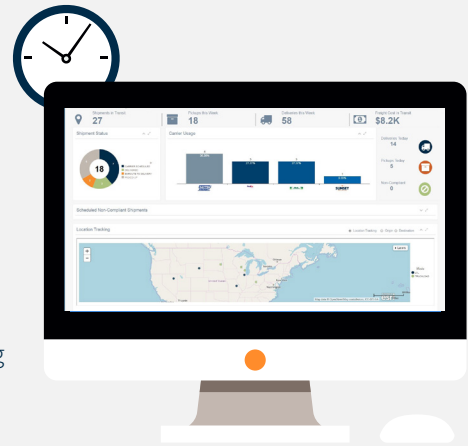
SHIPMENT EXECUTION Create your BOL and book your shipment with the click of a button

TRACKING & TRACING Visibility into every shipment, from pickup through delivery, inbound and outbound

IMAGE RETRIEVAL Access bill of lading, proof of delivery images, and carrier invoices

AUDITING & GENERAL LEDGER RECONCILIATION Schedule reporting to reconcile carrier invoice charges to ensure accurate billing and GL coding according to your business practices

REPORTING & KPI METRICS Access your freight data on-demand, in customizable dashboards



Sunset's technology solutions allow you to take full control of your supply chain:

Freight•LOGIK

Web-based TMS for quoting, scheduling, and tracking Sunset-managed shipments

Pay•LOGIK

Web-based freight payment system for auditing, funding, and reconciling carrier invoices

Route•LOGIK

API integration within your ERP system for rating, routing, and carrier management

More Sunset Services



Logistics & Supply Chain Management



Domestic Brokerage



Freight Audit, Payment, & Reporting Services



International Logistics



Cross-Border Solutions



DOMESTIC BROKERAGE

Capitalize on Sunset's 30-year expertise in multimodal spot or contract brokerage. We provide customized truckload and LTL options from coast to coast.

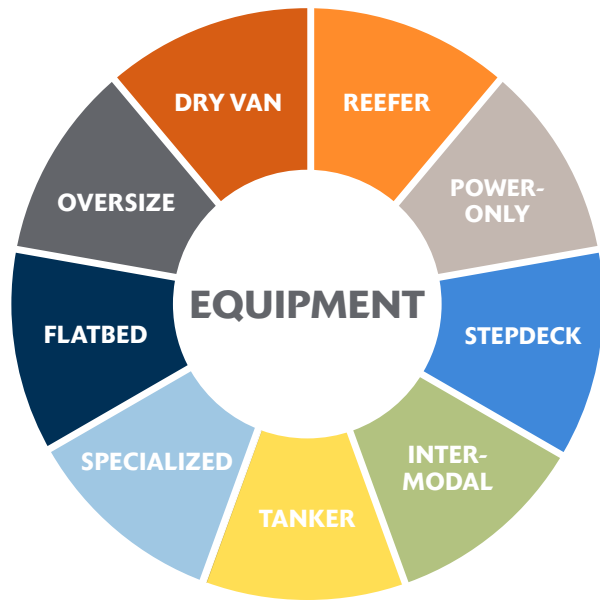


Keys to success

- ✓ Contracted lane and spot market pricing - Continued benchmarking against industry swings
- ✓ 24-hour in-transit shipment visibility
- ✓ Dedicated owner/operator and fleet carrier options
- ✓ Premier carrier screening, safety qualification and theft monitoring
- ✓ \$6M liability insurance
- ✓ Up to \$500K contingency cargo insurance
- ✓ EDI/API integration
- ✓ Actionable reporting and KPI compliance
- ✓ Culture of continuous improvement
- ✓ Relationships, not transactions
- ✓ Claims consulting and facilitation

Got a Load to Move?

Sunset offers a full suite of truckload and LTL solutions, supported by our team of expert logistics and carrier advisors.



Drive road, air, and intermodal efficiency in multiple ways:

Find qualified, dedicated capacity at a competitive price.

Implement a TMS solution to access crucial shipping data and carrier compliance metrics.

Receive personalized, one-on-one attention.

24-hour tracking visibility

Position History for Order Number 4634990
Data is sorted by most recent position

Location	Call to View (CTV)
1. OHIO, OH 43116 USA	02/22/2019 09:44
2. DENVER, CO 80116 USA	02/22/2019 09:44
3. FORT WINDYBATE, WI 53116 USA	02/22/2019 10:13

More Sunset Services



Logistics & Supply Chain Management



TMS & Shipper Technology



Freight Audit, Payment, & Reporting Services



International Logistics



Expedite



Cross-Border Solutions



INTERNATIONAL LOGISTICS

Capitalize on Sunset's flexible solutions for air and ocean freight forwarding services and global trade coordination.

Services:

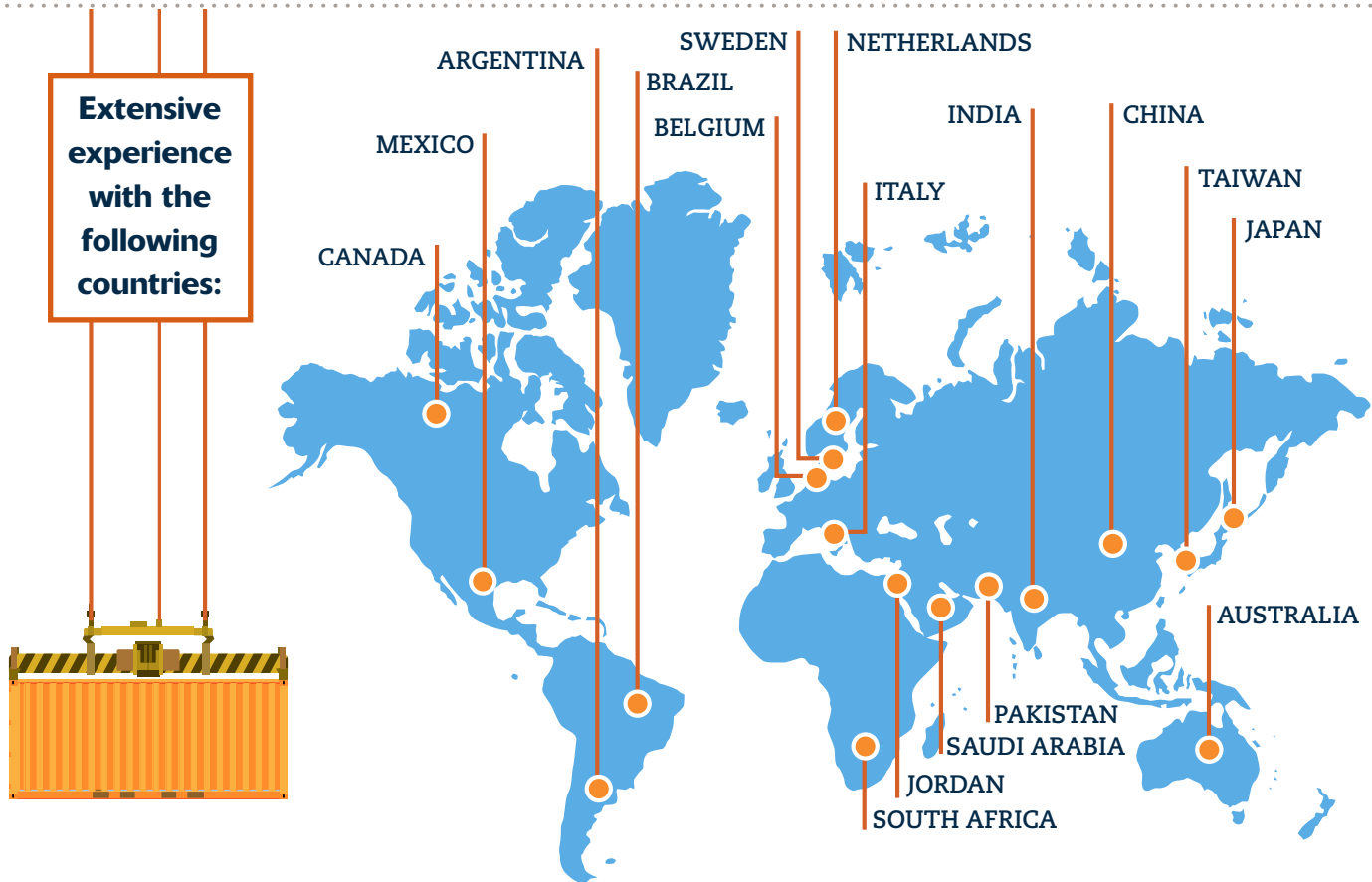
- Competitive pricing, including spot rates, bullet rates, annually held rates, and direct steamship line contracting
- Vendor and customer inventory management
- Customized, one-on-one account management
- 24/7 support and tracking visibility
- Marine cargo insurance with letter of credit
- U.S. Customs brokerage clearance, including:
 - ISF & ITN filing
 - SED assistance
 - annual & single entry Customs bonds
 - HTS coding
 - SOLAS requirements
 - general trade document assistance

Modes:

- expedited
- charter & economy air
- drayage
- transloading & temporary warehousing

Licensing and Authorities:

- NVOCC (Non-Vessel Operating Common Carrier)
- OTI (Ocean Transportation Intermediary)
- IATA & IMDG (Hazmat Certifications)



More Sunset Services



Logistics & Supply Chain Management



TMS & Shipper Technology



Domestic Brokerage



Freight Audit, Payment, & Reporting Services

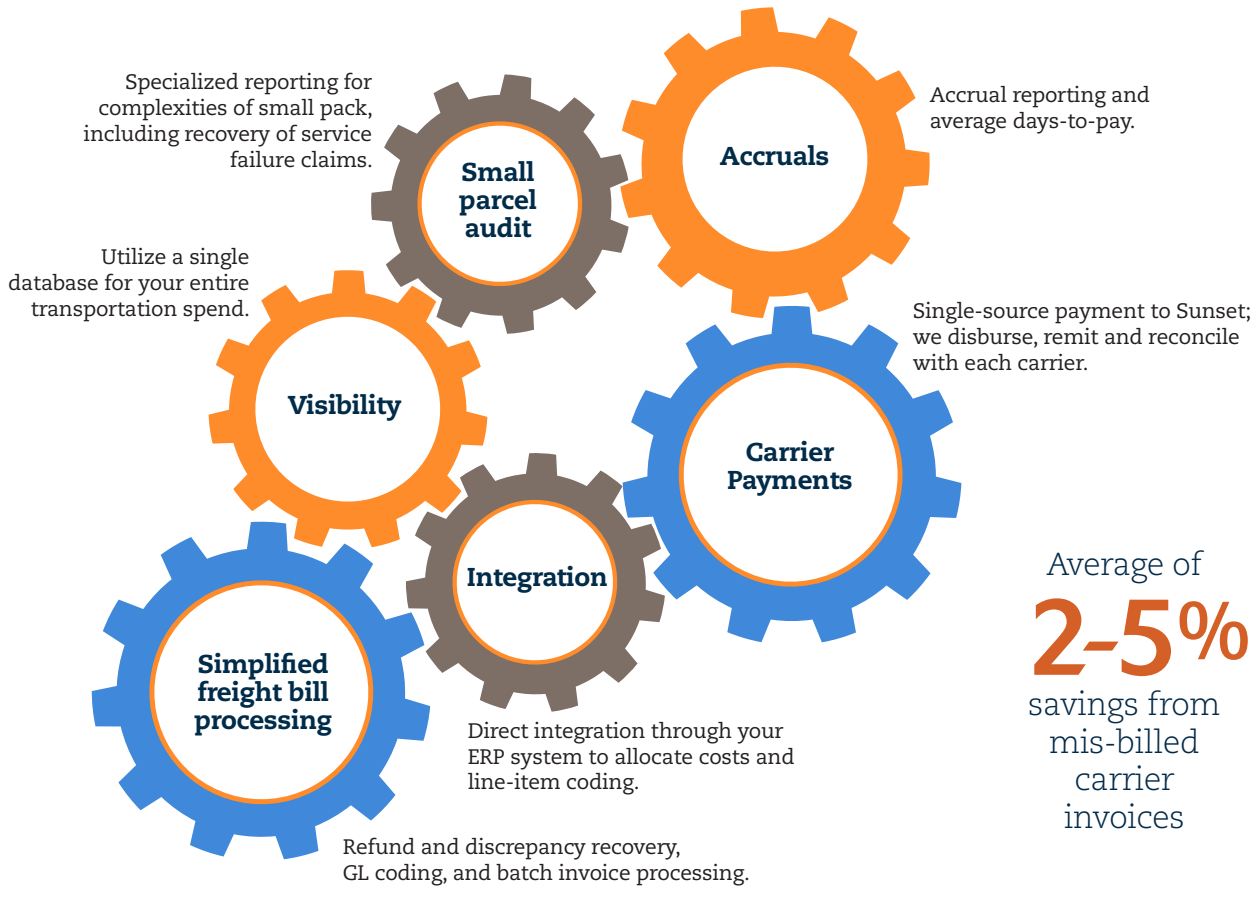


Cross-Border Solutions



FREIGHT AUDIT AND PAYMENT SERVICES

Focus on spend management by streamlining your freight and accounting processes. Make quantifiable and objective business decisions through Sunset's Pay•LOGIK platform.



Pay•LOGIK

Proprietary software, Pay•LOGIK, creates a customized transportation database to match your needs. Pay•LOGIK allows customers:

- 24/7 visibility to all transportation data and outstanding invoices
- Technology to automate your accounting processes
- Easily extractable data and integration with proprietary ERP systems
- Advanced reporting features with the push of a button
- Access multi-payment options



More Sunset Services



Logistics & Supply Chain Management



TMS & Shipper Technology



Domestic Brokerage



International Logistics



Cross-Border Solutions




SMALL PARCEL AUDIT

Optimize your small parcel shipping with Sunset's comprehensive audit and recovery management solutions.

The scope of audit and recovery includes:

- rate audit, including tiered and incentive discounts
- guaranteed service audit
- proof of shipment/delivery
- manifested, not shipped parcels
- Air to Ground cost and transit conversions
- dimensional weight and packaging analysis
- accessorial charges
- UPS chargebacks
- general ledger coding
- service level utilization
- invoice processing and payment



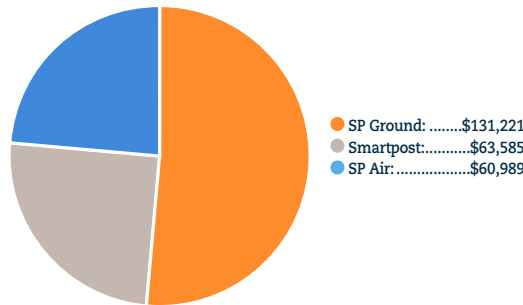
I.Q.

What's your small parcel IQ?

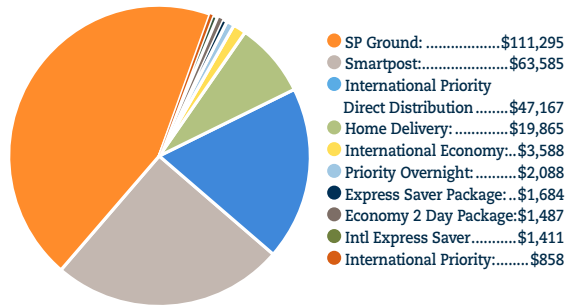
Do you know what percentages of your small parcel shipments:

- arrive on time?
- are downgrades from Air to Ground?
- are lost or damaged?
- are manifested and never shipped?
- have recurring address corrections?
- have dimensional weight?
- utilized which service?
- are candidates for consolidation?

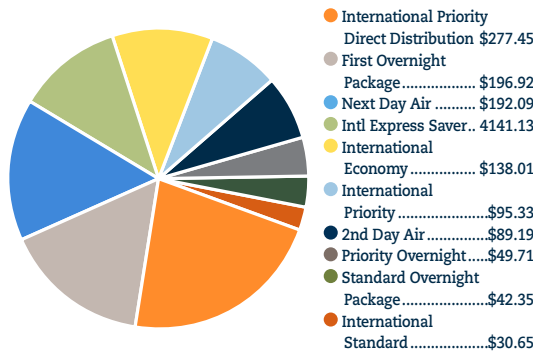
SPEND BY TRANSPORTATION MODE



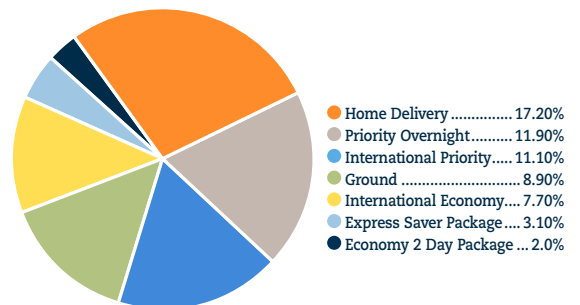
TOP 10 SPEND BY SERVICE



TOP 10 LATE % BY SERVICE



TOP 10 COST/SHIPMENT BY SERVICE



High-level dashboards keep a pulse on spend by:

- carrier
- service level
- lane

Service failure claims filed for late deliveries
[Average Refunds]

1-3%
of Ground spend recovered

2-4%
of Air spend recovered

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Cross-Border Solutions



EXPEDITE FREIGHT MANAGEMENT

Sunset specializes in JIT freight. We understand the time-sensitive nature of your business and will provide reliable and cost-competitive shipping for your most critical shipments.

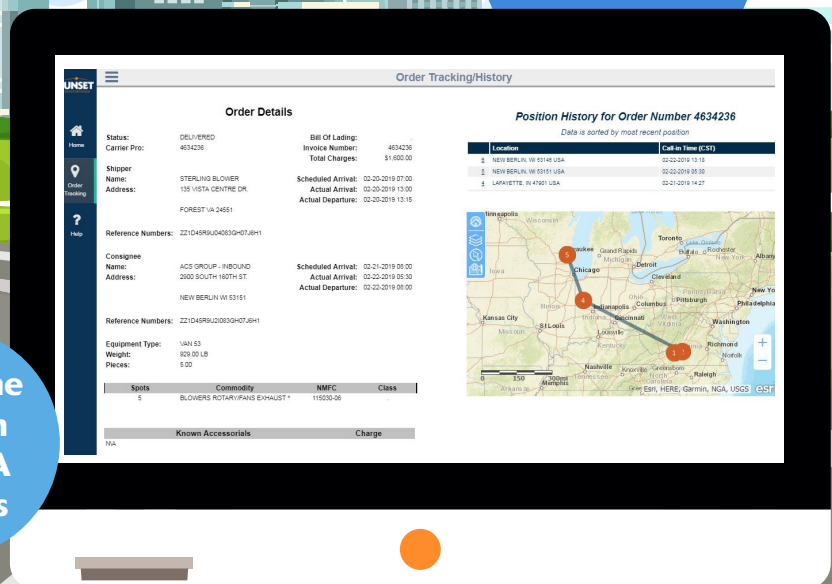
Modes:

- Air Expedite
- Ground Expedite
- Specialized Services

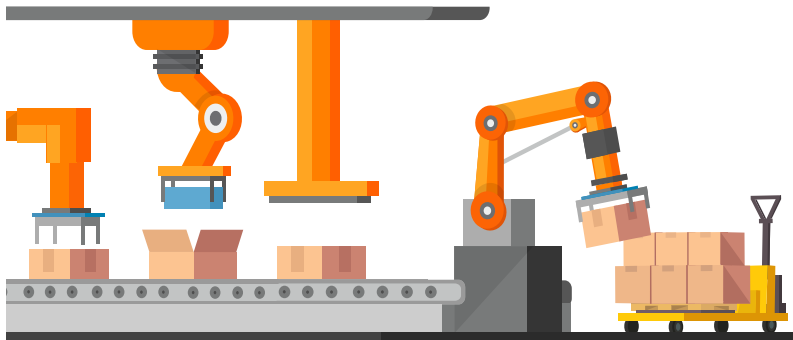
30+
years
Expedite
experience

- ✓ View
- ✓ Analyze
- ✓ Predict
- ✓ Communicate

**Reduce
manual
tracking**



**Real-time
location
and ETA
updates**



- Exclusive access to a selective hot shot and expedited carrier group, giving customers an extended pool of available capacity.
- Customizable dashboards to manage costs, carrier selection, live shipment tracking, and reporting analytics.
- 24/7 customer support available through your dedicated account manager.

**More Sunset
Services**

 Logistics & Supply Chain Management

 TMS & Shipper Technology

 Domestic Brokerage

 International Logistics

 Cross-Border Solutions

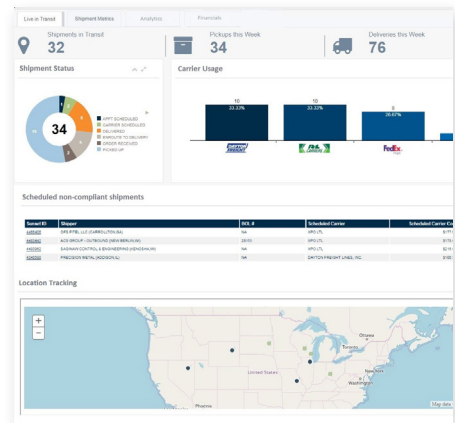


UNCOVER THE POWER OF SUNSET'S LOGIK DASHBOARD



Shipment Metrics

- Toggle between spend and volume for a high-level view, by mode and charge
- Origin and Destination density maps give valuable insight into top lanes
- View top accessorials to fine tune shipping behaviors



Order Tracking

- Enter multiple search criteria to hone in on specific shipments
- Monitor location details, costs, and commodity information live as shipment progresses
- Follow your shipment's path through detailed maps



Live In-Transit

- Users have complete visibility into daily and future shipments
- Monitor shipment status and carrier usage from pickup through delivery
- Track live, in-transit shipments via interactive maps

Order #	Mode	Shipper	Commodity	Ship To	Ship From	BLA
45555	LTL	PRECISION METAL	ACX GROUP - INBOUND	20190215	20190215	NA
45556	LTL	ACX GROUP - OUTBOUND	ENGINEERS SOLUTIONS	20190215	20190215	NA
45557	LTL	ACX GROUP - OUTBOUND	BRUERY INDUSTRIES INC	20190215	20190215	NA
45558	LTL	ACX GROUP - OUTBOUND	BRUERY INDUSTRIES INC	20190215	20190215	NA
45559	LTL	ACX GROUP - OUTBOUND	SECUNOVUM INC	20190215	20190215	NA
45560	LTL	ACX GROUP - OUTBOUND	SECUNOVUM INC	20190215	20190215	NA
45561	LTL	ACX GROUP - OUTBOUND	THREE LANTERNS DISTILLERY	20190215	20190215	NA
45562	LTL	ACX GROUP - OUTBOUND	THREE LANTERNS DISTILLERY	20190215	20190215	NA
45563	LTL	ACX GROUP - OUTBOUND	SPINAGE LETING	20190215	20190215	NA

Ad-Hoc Reporting

- Access customizable, shipment-level detail reporting
- Create user-specific reporting; export capabilities in multiple formats including Excel
- Access line item details for every shipment, in every mode

The 'Guided Ad-hoc' interface allows users to filter reports by 'Ship Date' and 'Process Date'. It includes a 'Selections' panel with options like 'Change Freight', 'Change Fuel', 'Change Other', 'Late Scheduled Shipping', 'Late Scheduled Delivery', 'Origin City', 'Origin State', 'Origin Zip', 'Origin CESA Title', 'Origin Country', 'Destination City', 'Destination State', 'Destination Zip', 'Destination CESA Title', 'Destination Country', 'Total Pickups', 'Total Deliveries', 'Total Stops', 'Service Fall Pickup', 'Service Fall Delivery', 'Service Fall Total', 'Compliant Paid amount', and 'Compliant Low Cost Charge'.

The 'Order Details' section shows information for Order Number 4534236, including shipper, mode, and dates. The 'Position History' section shows a map of the shipment's route from origin to destination.

The 'Ad-Hoc Report' interface allows users to filter reports by 'Customer Name', 'Mode', 'Equipment Group', 'Shipment Status', 'Origin State', 'Destination State', and 'Invoice Status'. It also includes an 'Output Format' section with options for 'Excel', 'AHTML', 'CSV', and 'TXT'.

More Sunset Services



Logistics & Supply Chain Management



TMS & Shipper Technology



Domestic Brokerage



International Logistics



Cross-Border Solutions



CROSS-BORDER SOLUTIONS

Get complete visibility and one-touch handling for the duration of your cross-border shipments.

Cross-Border Solutions

- Direct and transloading cross-border models
- LTL, TL, Intermodal, Rail, Air
- Expedited & specialized freight
- Contracted lane and spot market
- CTPAT-compliant
- Multimodal programs
- Laredo, TX warehouse and distribution facility
- 24/7 bilingual, bicultural support

US & MX Customs Brokerage

- Customs clearance for land, rail, air, ocean
- Import & export entry declarations
- Post-entry declarations
- EEI & ISF filing
- Duty drawback programs
- IMMEX warehouse

Visibility and Reporting

- 24/7 tracking (real-time GPS order and in-transit tracking)
- EDI/API integration
- State-of-the-art TMS/LOGIK dashboard
- Freight audit & payment

Ya abrimos en Mexico!



- Sunset HQ
- Branch Offices
- Agent Offices
- Sales Offices
- Customs Broker Network

More Sunset Services



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