

# **About Us**



A privately-owned company, headquartered in Kibbutz Maanit -located in central Israel.

For over 80 years Galam has refined the best of nature's raw materials producing and supplying high quality sweetening solutions, starches, pregels and nutritional & specialty ingredients.

Galam master's technologies relevant to sugar production and refining including enzymatically processes

Product development, engineering design, customer support & applications are our core competences

Our dedicated teams of expert technologists, engineers & product managers will accompany and support you through product introduction in the market

Galam is a world leader manufacturer of sugar -based crystalline fructose and syrups

#### **Divisions Operations**

Food and Beverage Pet Food Animal Nutrition Industry

#### **Portfolio**

Sweeteners Starches Nutritional ingredients Production Plants, blending facilities and application laboratories

Israel Germany Spain

#### **Galam I.D**

Sales (US \$): ~130 mil

**Owner:** FIMI Opportunities Funds

**Active Customers:** ~ 600

Employees: ~ 260

Worldwide Selling to more than 40 countries



# **International Presence**

#### **Production sites**



Presence in over 40 countries worldwide



# **GOFOS™**

- GOFOS™ is a sweet soluble prebiotic fiber
- GOFOS ™ is a Non-Digestible Oligosaccharide (NDO) Belongs to the *Fructan* family
- GOFOS™ is a highly effective soluble prebiotic fiber (2.5g/day)
- sc-FOS naturally found in small amounts in various vegetables and fruit such as onions, garlic, bananas, asparagus, etc.

(4g of sc-FOS = 22 bananas or 15 onions)



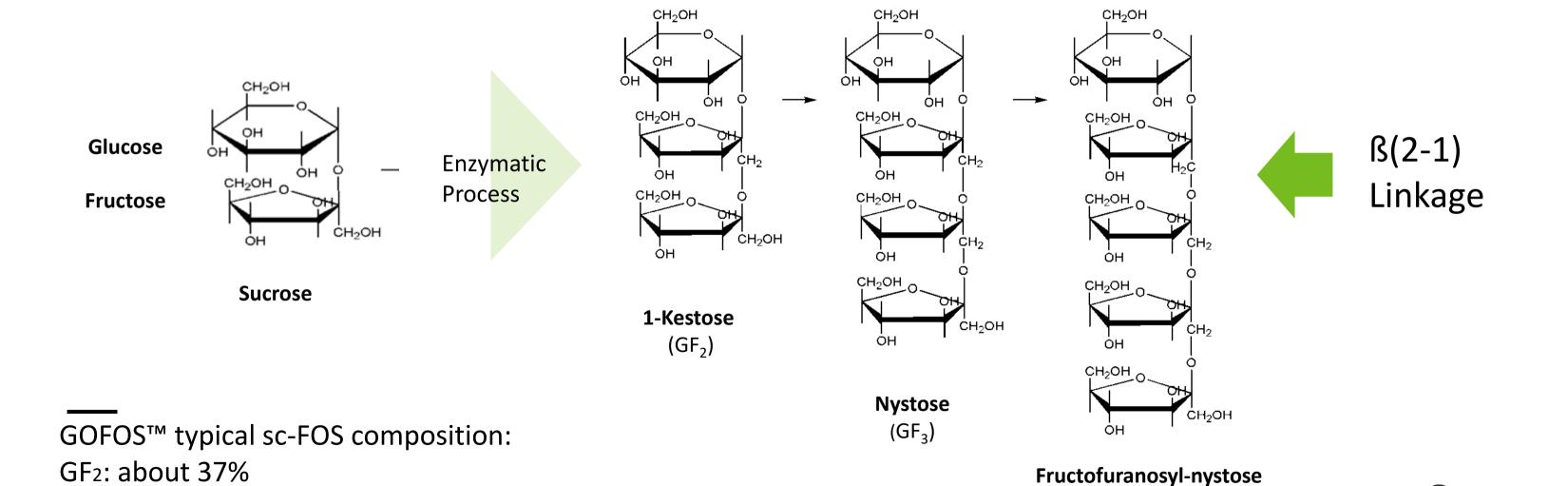
# GOFOS™

GF<sub>3</sub>:about 53%

GF<sub>4</sub>: about 10%

- GOFOS™ has a high purity of about 95% of short chain fructo-oligosaccharides (sc-FOS)
- Produced from beet sugar by a proprietary unique enzymatic process, leading to the formation of GF<sub>2</sub>, GF<sub>3</sub> and GF<sub>4</sub> with guaranteed ratios

 $(GF_4)$ 



# **Applications for GOFOS™**



Food













# GOFOS™ - Regulations and Labeling

Proof Ingredient
Recognized as an ingredient
in almost all countries

USA

GRAS approved FSMA approved AAFCO- meet the regulation requirements 03

EU

Not a novel food No E-number classification FEED catalog-approved

Food Chemical Codex
Meets FCC monograph for
Fructo-oligosaccharides

NON-GMO
Allergen-Free
Kosher/Halal

06

Labeling

Fructo-oligosaccharides
Short Chain FructoOligosaccharides
FOS
sc-FOS
Oligofructose



# **GOFOS™ Product Range**

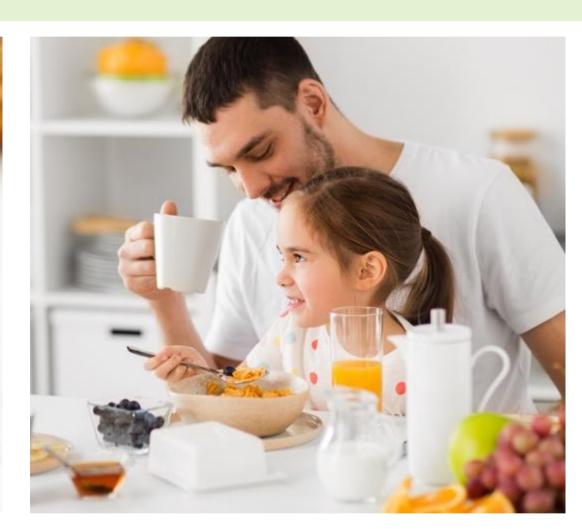
<b>P95</b> White powder 959	6	
L95 Pale yellow liquid 959	% 72% ,	/ 75%
L85 Pale yellow liquid 859	%	



# **GOFOS™** Features







Nutritional Features Multi-Functional Fiber Health Benefits

# **Nutritional Features**



# GOFOS™ - Metabolism





# GOFOS™ - A promising tool for sugar reduction

- Same organoleptic properties as sucrose simple implementation
  - Sweetening power ≈ 30% compared to sucrose
- 3 Low caloric value 2kcal/g

Low Glycemic index



- Clean sweet taste profile (no after taste)
  - 6 Bulking agent
- Synergistic effect with intense sweeteners
  - 8 Flavors enhancement





## **Multi-Functional Fiber**

#### **Flavors Enhancement**

- Fruity
- Vanilla
- Chocolate

#### Humectant

Maintain texture soft and chewy

#### **Low Water Activity**

Shelf-life extension

#### **Highly Soluble**

Does not create gel structure



Add volume, texture and firmness

#### **Clean Sweet Taste**

No after taste

# **Stability at High Temperatures**

- Pasteurization
- Extrusion
- UHT





# **GOFOS™** in Food Applications



#### **Cereal Bars**

- Binder properties
- Improves texture & crispiness
- Shelf life extension
- Sugar reduction
- Caloric reduction
- Fiber enrichment



#### **Ice Cream**

- Improves mouth feel & texture
- Enhanced fruity tastes
- Improves "scoop ability"
- Masking HIS off tastes
- Fiber enrichment
- Sugar reduction
- Calorie reduction



#### **Bakery Products**

- Substitute for CHO
- Improves crunchiness
- Shelf life extension
- Synergy with intense sweeteners
- Moister retention
- Sugar reduction
- Fiber enrichment
- Calorie reduction



# **GOFOS™** in Food Applications



#### **Dairy Products**

- Improves mouth feel
- Improves taste
- Masks HIS off-tastes
- Fiber Enrichment
- Sugar reduction
- Calorie reduction



#### **Breakfast Cereals**

- Suitable for extruded products and coatings
- Improves crunchiness
- Synergy with intense sweeteners
- Fiber enrichment
- Sugar reduction
- Calorie reduction



#### **Non-Dairy Products**

- Improves mouthfeel
- Fiber enrichment
- Sugar reduction
- Calorie reduction



# Fruit Preparations for Low-Fat Yoghurts

 Fruit preparations containing up to 20%
 FOS are easily produced



# **Prebiotic - Definition**

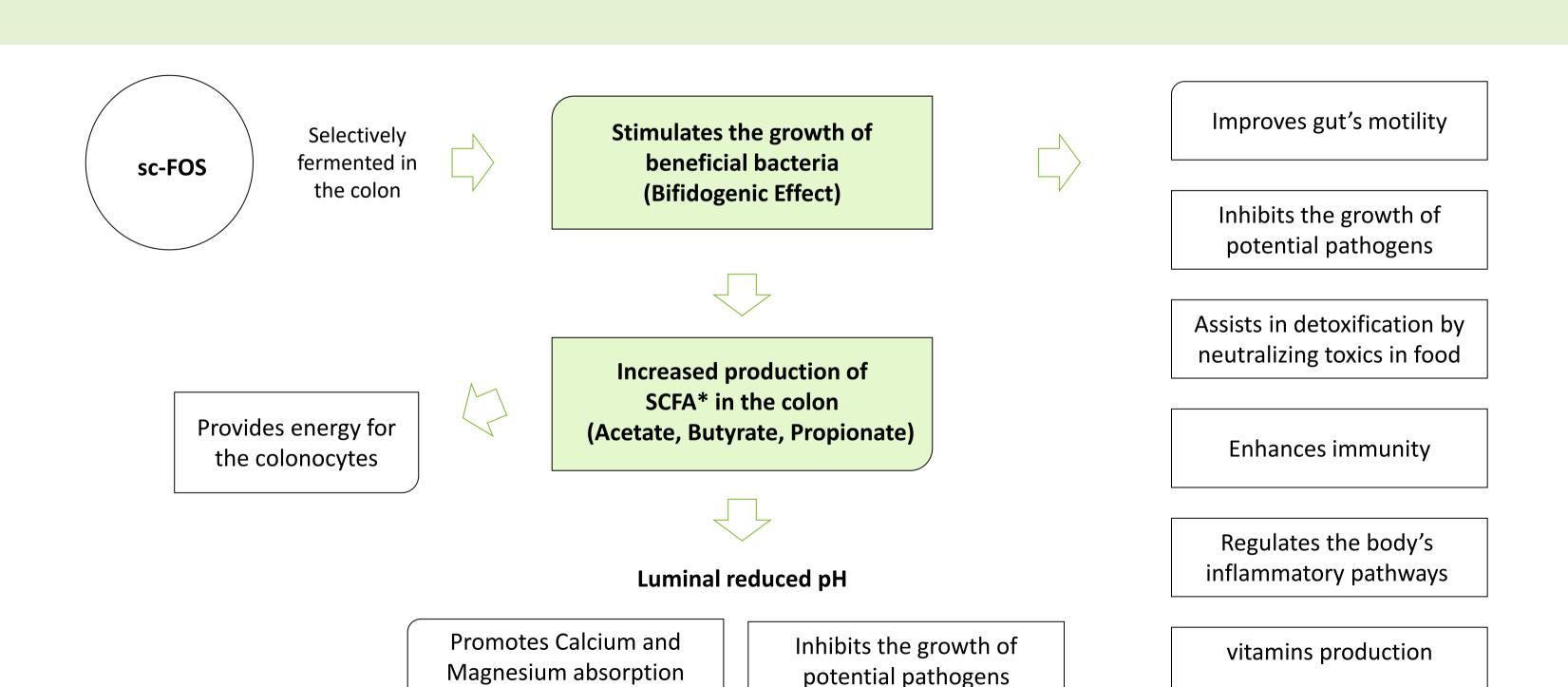
### **GOFOS™** is a prebiotic fiber

A substrate that is selectively utilized by host microorganisms conferring a health benefit"





### **Prebiotic Effect - Primary and Secondary Consequences with sc-FOS**



# Thank You



