

TOP 101 PET FOOD COMPANIES, 2020 DATA

Regions of distribution listed beneath each parent company; subsidiaries of parent companies are *italicized*

RANK	COMPANY	ANNUAL REVENUE (MILLION USD)	HEADQUARTERS COUNTRY	MORE INFORMATION
1	Mars Petcare Inc. Africa, Middle East, Australasia, Asia Pacific, Western Europe, Eastern Europe, Latin America, North America	18,085.00	United States	https://bit.ly/2O1g57W
2	Nestlé Purina PetCare Africa, Middle East, Australasia, Asia Pacific, Western Europe, Eastern Europe, Latin America, North America <i>Merrick Pet Care</i> <i>Lily's Kitchen</i>	15,422.00 485.00 105.00	United States United States United Kingdom	https://bit.ly/2L63bL https://bit.ly/2L9r5RK https://bit.ly/2UH1JdO
3	J.M. Smucker ¹ Middle East, North America <i>Ainsworth Pet Nutrition</i> <i>Natural Balance Pet Foods</i>	2,937.50 800.00 220.00	United States United States United States	https://bit.ly/2uzek8N https://bit.ly/2L7JMYO https://bit.ly/2L4DCWG
4	Hill's Pet Nutrition Africa, Middle East, Australasia, Asia Pacific, Western Europe, Eastern Europe, Latin America, North America	2,525.00	United States	https://bit.ly/2O09fyh
5	General Mills Asia Pacific, North America	1,694.60	United States	https://bit.ly/2VMRJKC
6	Diamond Pet Foods Middle East, Asia Pacific, Western Europe, Eastern Europe, Latin America, North America	1,500.00	United States	https://bit.ly/2L9Lxq
7	Spectrum Brands/United Pet Group Australasia, Asia Pacific, Western Europe, Eastern Europe, Latin America, North America	951.00	United States	https://bit.ly/2L718Un
8	Agrolimen SA Asia Pacific, Western Europe, Eastern Europe, Latin America <i>Affinity Petcare SA</i> <i>Instinct</i> ² <i>Natures Menu</i>	900.00 667.00 200.00 33.00	Spain Spain United States United Kingdom	https://bit.ly/2ClnLay https://bit.ly/2uxPR3Q https://bit.ly/2uyUCh https://bit.ly/2L6bYbO
9	Unicharm Corp. Asia Pacific, North America	822.00	Japan	https://bit.ly/2ux9aRQ
10	Simmons Pet Food Asia Pacific, Western Europe, Latin America, North America	800.00	United States	https://bit.ly/2NwqFFI
11	Deurer Asia Pacific, Western Europe, Eastern Europe, North America <i>Vitakraft Pet Care GmbH & Co.</i> <i>Pets Choice</i>	721.00 275.00 64.78	Germany Germany United Kingdom	https://bit.ly/2L9LcA https://bit.ly/2IVhWdi https://bit.ly/2uyPyFN
12	Heristo AG Asia Pacific, Western Europe, Eastern Europe, North America	700.00	Germany	https://bit.ly/2O1i9f6
12	WellPet Middle East, Australasia, Asia Pacific, Western Europe, Eastern Europe, Latin America, North America	700.00	United States	https://bit.ly/2NYgffn
14	United Petfood Africa, Middle East, Australasia, Asia Pacific, Western Europe, Eastern Europe, Latin America, North America <i>Bynasa Pets</i> <i>Effeffe Pet Food</i>	650.00 136.23 49.50	Belgium Spain Italy	https://bit.ly/2L4E3jM https://bit.ly/2O2bykv https://bit.ly/2L9LDK8
15	Thai Union Group Asia Pacific, North America	618.00	Thailand	https://bit.ly/2ux9mcG
16	Alpha ³ Africa, Middle East, Australasia, Asia Pacific, Western Europe, Latin America, North America	580.00	United States	https://bit.ly/3b3GsGe
17	Jeil Feed Asia Pacific	534.72	South Korea	https://bit.ly/2O14swK
18	Real Pet Food Company Australasia, Asia Pacific, Western Europe, North America	500.00	Australia	https://bit.ly/2L7laj1
19	C & D Foods Western Europe	450.00	Ireland	https://bit.ly/2uuUPxY
20	Central Garden & Pet North America	445.00	United States	https://bit.ly/2L4bil
21	Perfect Companion Group Co. Africa, Middle East, Asia Pacific, Western Europe, Eastern Europe	428.00	Thailand	https://bit.ly/2uxsCXH
22	Monge & C. S.p.A. Africa, Middle East, Australasia, Asia Pacific, Western Europe, Eastern Europe, Latin America	385.00	Italy	https://bit.ly/2uEk6Gr
23	ADM Animal Nutrition Western Europe, Latin America, North America <i>Total Alimentos SA</i> <i>Malta Texo de Mexico (maltaCleyton)</i>	380.00 190.00 30.00	United States Brazil Mexico	https://bit.ly/2uxPPZM https://bit.ly/2ux9mJl https://bit.ly/2L7e7Eg
24	Partner in Pet Food Western Europe, Eastern Europe	354.17	Hungary	https://bit.ly/2NZ93iM
25	Sunshine Mills Middle East, Asia Pacific, Latin America, North America	350.00	United States	https://bit.ly/2L5ilfE
26	Vafo Group Africa, Middle East, Asia Pacific, Western Europe, Eastern Europe, Latin America	320.00	Czech Republic	https://bit.ly/2uyhKIT
27	Freshpet North America	318.80	United States	https://bit.ly/2HWgffb
28	Tuffy's Pet Foods Middle East, Asia Pacific, Eastern Europe, Latin America, North America	280.00	United States	https://bit.ly/2L719Yr
29	Verslele-Laga NV Asia Pacific, Western Europe, Eastern Europe, North America	257.10	Belgium	https://bit.ly/2NZIE6J
30	Farmina Pet Foods Holding B.V. Africa, Middle East, Asia Pacific, Western Europe, Eastern Europe, Latin America, North America	254.00	Netherlands	https://bit.ly/36kSidy
31	Group Depre Western Europe	250.00	Belgium	https://bit.ly/2z9jlk5
31	Peltine Ltd. Asia Pacific	250.00	Japan	https://bit.ly/2NZyTtW
33	Inaba Petfood Asia Pacific, Western Europe, North America	245.88	Japan	https://bit.ly/3gbs0yY
34	Maruha Nichiro Corporation Asia Pacific	235.00	Japan	https://bit.ly/2utZhnJ
35	Champion Petfoods Africa, Middle East, Australasia, Asia Pacific, Western Europe, Eastern Europe, Latin America, North America	200.00	Canada	https://bit.ly/2uyqcl5
35	Premier Pet Latin America	200.00	Brazil	https://bit.ly/2OODJQJ
37	MG Group Asia Pacific	186.90	Japan	https://bit.ly/2uxu9g3
38	GA Pet Food Partners Asia Pacific, Western Europe, Eastern Europe	184.94	United Kingdom	https://bit.ly/2L9LEha
39	DoggyMan H.A. Co., Ltd. Asia Pacific	184.60	Japan	https://bit.ly/2V4ljq
40	Empresas Carozzi Asia Pacific, Latin America, North America	160.00	Chile	https://bit.ly/2O09hGp
41	Rondo Food Australasia, Asia Pacific, Western Europe, Eastern Europe, North America	157.00	Germany	https://bit.ly/2L7ewgq
42	Normandise Pet Food Africa, Middle East, Australasia, Asia Pacific, Western Europe, Eastern Europe, Latin America, North America	144.00	France	https://bit.ly/2O0cJRq
43	Agras Pet Foods Africa, Middle East, Asia Pacific, Western Europe, Eastern Europe, Latin America, North America	122.72	Italy	https://bit.ly/2ZnyNuJ
44	Inspired Pet Nutrition Australasia, Asia Pacific, Western Europe, Eastern Europe, North America	119.96	United Kingdom	https://bit.ly/2L9LGFO
45	Morando Africa, Australasia, Asia Pacific, Western Europe, Eastern Europe, North America	119.06	Italy	https://bit.ly/2L8ljyD
46	Redbarn Pet Products North America	118.60	United States	https://bit.ly/3xKr6jN
47	Mid America Pet Food North America	115.07	United States	https://bit.ly/2yCg5aH
48	Butcher's Pet Care Western Europe, Eastern Europe	110.76	United Kingdom	https://bit.ly/2L9LFBK
49	Nippon Pet Food Co. Asia Pacific	105.51	Japan	https://bit.ly/2NZyVew
50	Irish Dog Foods Ltd. North America	100.00	Ireland	https://bit.ly/2uzGvnY

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50	Kent Corp. Africa, Middle East, Australasia, Asia Pacific, Western Europe, Eastern Europe, North America	100.00	United States	https://bit.ly/2NZB7iC
52	Grupo Pilar (Gepsa Pet Foods) Latin America <i>Nordic Pet Care Group</i> Africa, Middle East, Asia Pacific, Western Europe, Eastern Europe, North America <i>Best Friend Group Oy</i> <i>Vital Petfood Group</i>	91.00 90.00 48.00 42.00	Argentina Denmark Finland Denmark	https://bit.ly/2L9LKFy https://bit.ly/2yLefnN https://bit.ly/2Xlzl3y https://bit.ly/2uvxMTI
54	MPM Products Middle East, Australasia, Asia Pacific, Western Europe, Eastern Europe, Latin America, North America	89.85	United Kingdom	https://bit.ly/2NZyUHu
55	Laroy Group Africa, Middle East, Asia Pacific, Western Europe, Eastern Europe, Latin America	88.00	Belgium	https://bit.ly/2uwEs4c
56	PetCom Tierernahrung GmbH & Co. KG Western Europe	87.17	Germany	https://bit.ly/3nOR9BY
57	Alma Nature Middle East, Asia Pacific, Western Europe, Eastern Europe, North America	82.50	Italy	https://bit.ly/2uxPRRo
58	Landini Giuntini SPA Africa, Middle East, Western Europe, Eastern Europe	81.54	Italy	https://bit.ly/2L9koiR
59	Armitage Pet Care ⁴ Western Europe	80.00	United Kingdom	https://bit.ly/3eUkM5G
59	Midwestern Pet Foods Africa, Middle East, Australasia, Asia Pacific, Western Europe, Eastern Europe, Latin America, North America	80.00	United States	https://bit.ly/3b1px7o
61	Kormotech LLC Africa, Middle East, Western Europe, Eastern Europe, Latin America, North America	78.20	Ukraine	https://bit.ly/2ux7VLk
62	Bewital Petfood GmbH & Co. KG Africa, Middle East, Asia Pacific, Western Europe, Eastern Europe, Latin America	75.00	Germany	https://bit.ly/2L7JN5Q
63	Interquell Africa, Middle East, Asia Pacific, Western Europe, Eastern Europe	70.00	Germany	https://bit.ly/2L9LJ5O
64	Doggy AB ⁵ Middle East, Asia Pacific, Western Europe, Eastern Europe	69.79	Sweden	https://bit.ly/2L4b1P
65	Rush Direct North America	62.00	United States	https://bit.ly/2L3i3mJ
66	National Flour Mills Latin America, North America	60.00	Trinidad and Tobago	https://bit.ly/2L8erIU
67	TFP Nutrition North America	59.61	United States	https://bit.ly/3eQfDq
68	Lider Petfood Africa, Middle East, Asia Pacific, Western Europe, Eastern Europe	58.00	Turkey	https://bit.ly/2RkQNXq
69	Whitebridge Pet Brands Middle East, Australasia, Asia Pacific, Western Europe, Eastern Europe, North America	55.00	United States	https://bit.ly/3tlnx1
70	Aller Petfood Group A/S Eastern Europe	54.00	Denmark	https://bit.ly/2NYEbyU
71	Stella & Chewy's Asia Pacific, North America	53.03	United States	https://bit.ly/2uymY7E
72	Cambrian Pet Foods Western Europe, Latin America	51.00	United Kingdom	https://bit.ly/2uzb5it
73	Better Choice Company Inc. Middle East, Asia Pacific, Western Europe, Eastern Europe, Latin America, North America <i>Halo, Purely for Pets</i> <i>Trudog</i>	50.00 35.00 15.00	United States United States United States	https://bit.ly/3uSHKJ https://bit.ly/2O09dxB https://bit.ly/3xJ5lee
73	BrightPet Nutrition Group Africa, Middle East, Asia Pacific, Western Europe, Eastern Europe, Latin America, North America	50.00	United States	https://bit.ly/2V4g8SC
73	FirstMate Pet Foods Asia Pacific, North America	50.00	Canada	https://bit.ly/3tex20V
73	PLB International Middle East, Asia Pacific, North America	50.00	Canada	https://bit.ly/2NZ2Y69
73	Solid Gold Pet North America	50.00	United States	https://bit.ly/2L717Qj
78	Gimborn Asia Pacific, Western Europe, Eastern Europe	49.60	Germany	https://bit.ly/2uwPre1
79	Vobra Special Petfoods Africa, Middle East, Asia Pacific, Western Europe, Eastern Europe, Latin America	45.00	Netherlands	https://bit.ly/2NZ9Vny
80	Sopral Africa, Middle East, Asia Pacific, Western Europe, Eastern Europe, Latin America	43.00	France	https://bit.ly/2ux9nNM
81	Pets Global Inc. North America	41.60	United States	https://bit.ly/3uhk1Fn
82	Bil-Jac Foods North America	40.00	United States	https://bit.ly/2NUSdSp
82	Signature Pet Products Africa, Middle East, Australasia, Asia Pacific, Latin America, North America	40.00	United States	https://bit.ly/2L719rp
82	The Honest Kitchen North America	40.00	United States	https://bit.ly/2CKMfO
85	JusFoodForDogs North America	32.70	United States	https://bit.ly/3vLESrz
86	Burns Pet Nutrition Asia Pacific, Western Europe	30.90	United Kingdom	https://bit.ly/3oNNeWB
87	Forthglade Western Europe	30.57	United Kingdom	https://bit.ly/3b3knrA
88	Arden Grange Pet Foods Western Europe, Eastern Europe	30.19	United Kingdom	https://bit.ly/2O22DQj
89	Elmira Pet Products Australasia, Asia Pacific, Western Europe, Eastern Europe, Latin America, North America	30.08	Canada	https://bit.ly/2O09iy1
90	Agroindustrias Baires Asia Pacific, Latin America, North America	30.00	Argentina	https://bit.ly/3dDhwVc
90	Nueva Tecnología en Alimentación Latin America, North America	30.00	Mexico	https://bit.ly/3d7U562
92	Dorado S.r.l. Africa, Asia Pacific, Western Europe, Eastern Europe, Latin America	28.00	Italy	https://bit.ly/3uoQaLh
93	SANYpet SpA Africa, Asia Pacific, Western Europe, Eastern Europe	27.19	Italy	https://bit.ly/3ti1cAn
94	K9 Natural Foods Middle East, Asia Pacific, Western Europe, North America	25.00	New Zealand	https://bit.ly/2L78BZ
95	Hagen Pet Foods Middle East, Australasia, Asia Pacific, Western Europe, Eastern Europe, North America	24.00	Canada	https://bit.ly/3uk2bkT
96	Nulo Pet Food North America	20.00	United States	https://bit.ly/2uxibDg
96	Petcare Nutrition Latin America, North America	20.00	Canada	https://bit.ly/2NYGyWw
96	Rintisa Latin America	20.00	Peru	https://bit.ly/3dsOxCO
99	Faim Museau North America	18.20	Canada	https://bit.ly/3edZCvd
100	ZIWI Limited Australasia, Asia Pacific, Western Europe, Latin America, North America	16.00	New Zealand	https://bit.ly/2O1hHO4
101	Promecal Africa	15.00	South Africa	https://bit.ly/2L6CLVh

1. At the end of 2020, a definitive agreement is signed between J.M. Smucker and Nexus Capital Management LP for the former to divest of Natural Balance, and as such it will be listed on its own in 2022.
2. Instinct was formerly named Nature's Variety.
3. In June 2020, Alpha is formed by the unification of C.J. Foods Inc. and American Nutrition Inc.
4. In October 2020, Spectrum Brands/United Pet Group acquires Armitage Pet Care, and as such Armitage will be listed as a subsidiary of Spectrum in 2022.
5. In late 2020, Partner in Pet Food acquires Doggy AB, and as such the latter will be listed as a subsidiary of Partner in Pet Food in 2022.
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