

WALDNER
NORTH AMERICA



WALDNER CARE

Unlock the full potential of
your Waldner machine and
boost your bottom line

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- ▶ Waldner produces the world's most advanced food packaging machinery, capable of running at Overall Equipment Effectiveness (OEE) levels of 95%+ over the entire equipment lifecycle. To achieve this level of unparalleled performance and profitability, customers rely on Waldner Care. It's a complimentary turnkey aftermarket support program that encompasses machine analysis, parts, service and training. It removes your service burden, keeping you free to focus on running the business, while your Waldner machine keeps the profits rolling in.

Performance Analysis

With Waldner Care, customers receive a complimentary Machine Performance Analysis (MPA) at their facility every 6-12 months. A Waldner Care technician will visit your installation to run a series of advanced analyses to assess product quality, machine performance and overall availability of the equipment. The results of each MPA are assessed by our Waldner Care technician and customers receive a tailored list of recommendations to optimize machine performance. Waldner Care can then detail the parts, service and training required to achieve the recommendations. With our support, customers can keep their finger on the pulse of the machine and elevate the success of their operation over time.



Complete Customer Support

- Provide single point of contact for all operation needs
- Analyze machine performance
- Optimize machine in current manufacturing conditions
- Provide insight into future packaging, products, or projects



Service and parts

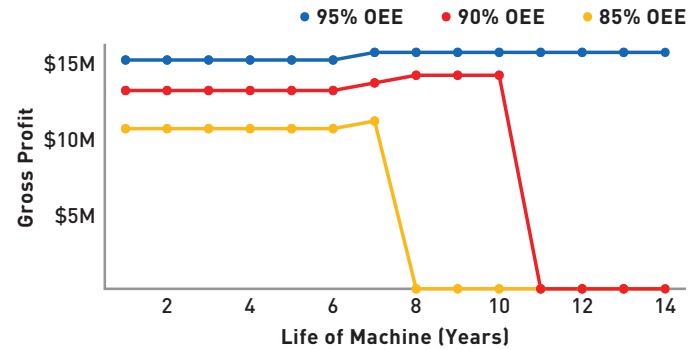
- Identify wear parts and short-term maintenance needs
- Give preventative maintenance and parts recommendations in real time
- Deliver spare parts kits proactively
- Predict future needs of parts inventory and preventative maintenance plans



Documentation and Training

- Answer questions or issues from onsite maintenance staff or operators
- Identify shortcomings from current maintenance program
- Provide necessary machine manuals and other documentation
- Supply customers with machine performance report detailing areas of focus

The OEE Impact



Example of one customer at one specific application; values can vary depending on the product, type of machine, etc.

Why Waldner Care?

1

LESS DOWNTIME – avoid costly machine failures or shutdowns

2

HIGHER OEE – take an intelligent approach to maximizing efficiency

3

BIGGER PROFITS – pack more in by getting the most out of your Waldner

PURCHASE YOUR MACHINE ONCE AND SERVICE IT 1,000 TIMES!



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Waldner North America